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Rating Agency Call

May 2023



FAU

FLORIDA ATLANTIC
UNIVERSITY

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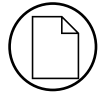
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BOT & Senior Management Changes



Board of Trustee Changes

BOT Chair – Mr. Brad Levine

BOT Vice Chair – Mrs. Barbara Feingold

New BOT Members

Budget & Finance Chair – Mr. Robert Flippo

Student Body President – Pierce Kennamer

Senior Management Changes

Dr. Stacy Volnick (Interim) – University President

Dr. Larry Faerman (Permanent) – Vice President for Student Affairs

Dr. Daniel Flynn (Outgoing) – Vice President for Research

Dr. Gregg Fields (Interim) – Vice President for Research

Mr. Gregory Dubois (Outgoing) – Vice President for Financial Affairs & CFO

Mr. Jayson Iroff (Incoming) – Vice President for Financial Affairs & CFO

FAU's Race to Excellence – 2015 to 2022



Building upon a Competitive and Globalized Student Body

Incoming FTIC HS GPA **3.57 to 3.98**
(Full Time) *Fall Freshman Class 2015-2022*

Non-Florida Enrollment **2,578 to 4,878**
Headcount Fall 2015-2022

FTIC 4-Year Grad Rate **27.5% to 49.4%**
2012-2018 Entering FTIC Cohorts

FCS AA Transfer **48.8% to 60.0%**
3-Year Grad Rate *2015-2022 Graduating Year*

FAU Program Updates

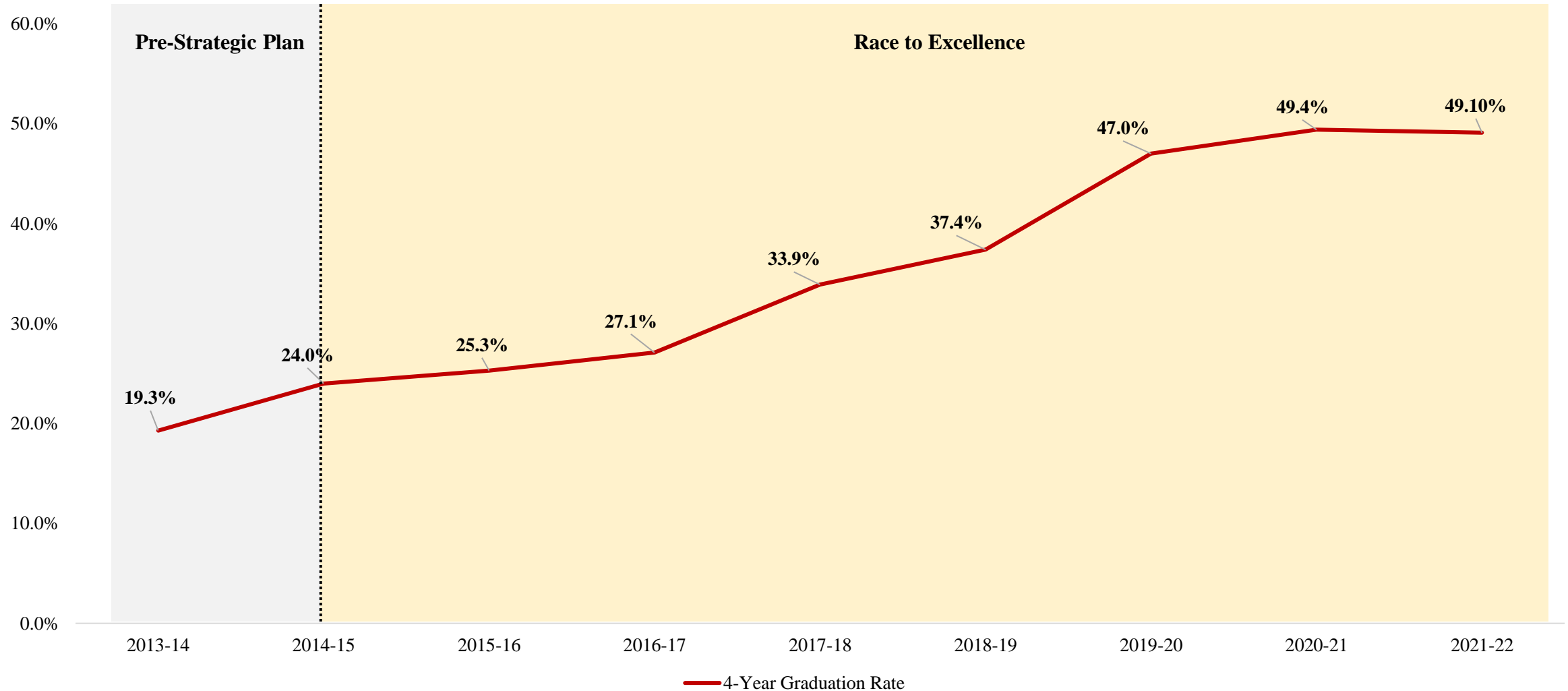
Academic Program Updates in AY 23-24:

- ❖ B.S. Biomedical Engineering
- ❖ B.F.A. Graphic Design
- ❖ B.A. Global Studies
- ❖ B.A.B.A. General Business

Academic Programs for Consideration in AY 24-26:

- ❖ B.B.A. Business Law and Ethics
- ❖ B.A. Audio Engineering Technology
- ❖ B.S. Communication Sciences & Disorders
- ❖ B.S.E. Secondary Education & Teaching
- ❖ M.S. Marketing
- ❖ M.E.D. Research Methodology
- ❖ M.S. Architecture
- ❖ M.S. Urban Design
- ❖ M.S. Aerospace Engineering
- ❖ M.S. Engineering & Computer Science
- ❖ M.P.H. Public Health
- ❖ M.S. Financial Technology
- ❖ M.S. Clinical & Translational Science
- ❖ M.S. Biology & Computer Science
- ❖ Ph.D. Health Science Innovation & Technology
- ❖ Ph.D. Biomedical Engineering

FAU Strategic Plan – 4-Year Graduation Rates



FAU Strategic Plan – Research



Growing the Research Enterprise

Research Proposals 379 to 589 (+55%)
\$182M to \$258M (+42%)
Research Proposals FY14-22

Research Awards 267 to 457 (+71%)
\$33M to \$67M (+103%)
Research Awards FY14-22

Research Expenditures \$23M to \$62M (+170%)
NSF HERD (STEM) Research Expenditures FY14-22
\$37M to \$76M (+105%)
Research Expenditures FY14-22

FAU Partners

Memorial
Healthcare System



MAX PLANCK
FLORIDA INSTITUTE FOR
NEUROSCIENCE

Florida-Israel Institute Partners



THE HEBREW
UNIVERSITY
OF JERUSALEM



TEL AVIV UNIVERSITY



Bar-Ilan University



אוניברסיטת חיפה
University of Haifa
جامعة حيفا

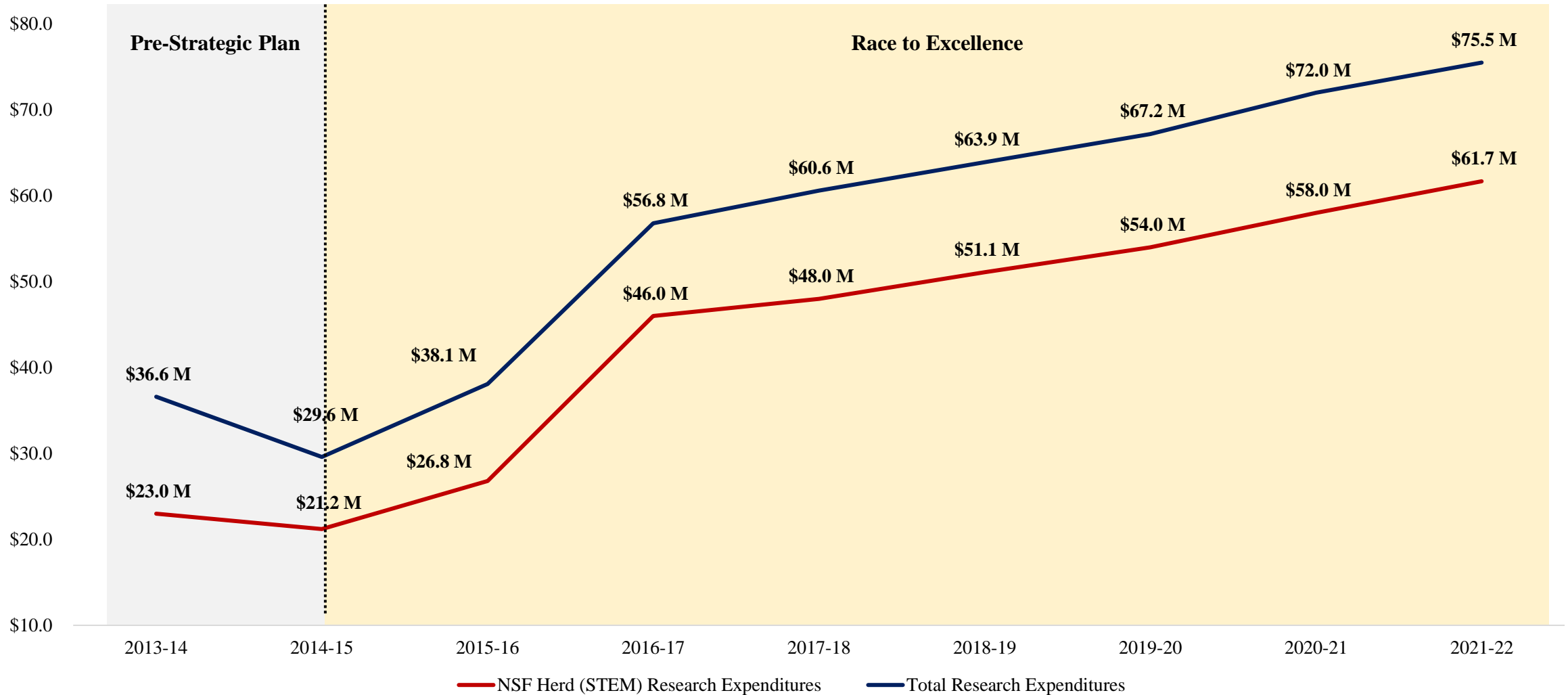


אוניברסיטת
אריאל

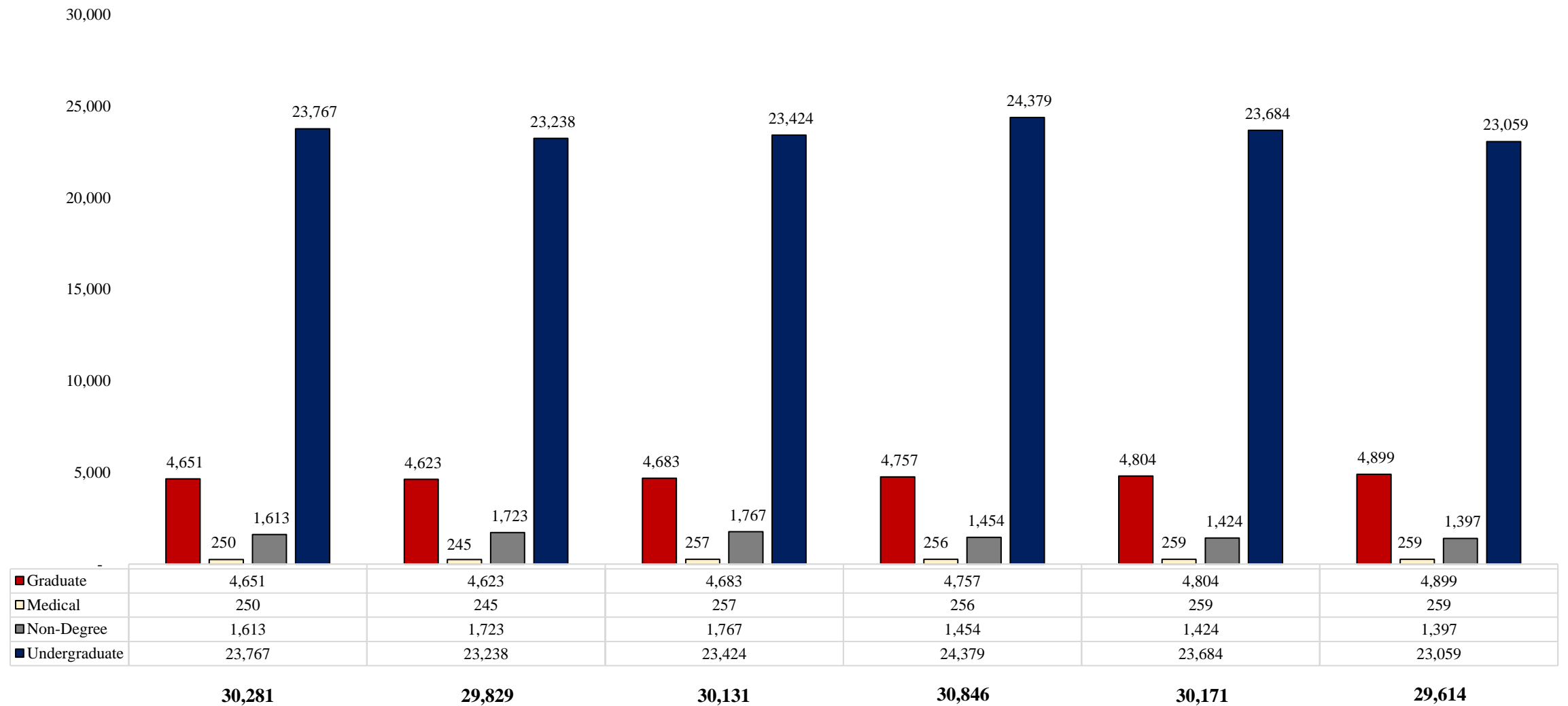


TECHNION
TEL AVIV UNIVERSITY

FAU Strategic Plan – Research Expenditures



Total Enrollment by Student Type



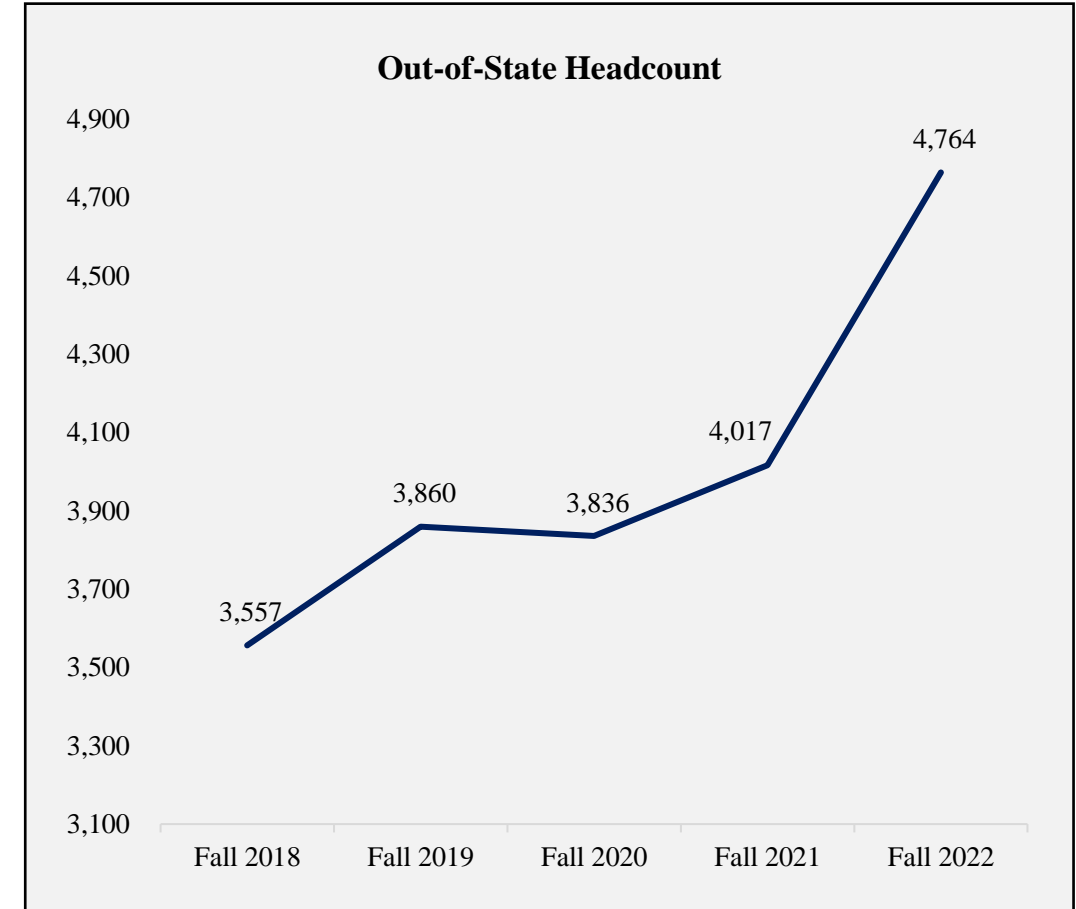
Out-of-State Enrollment



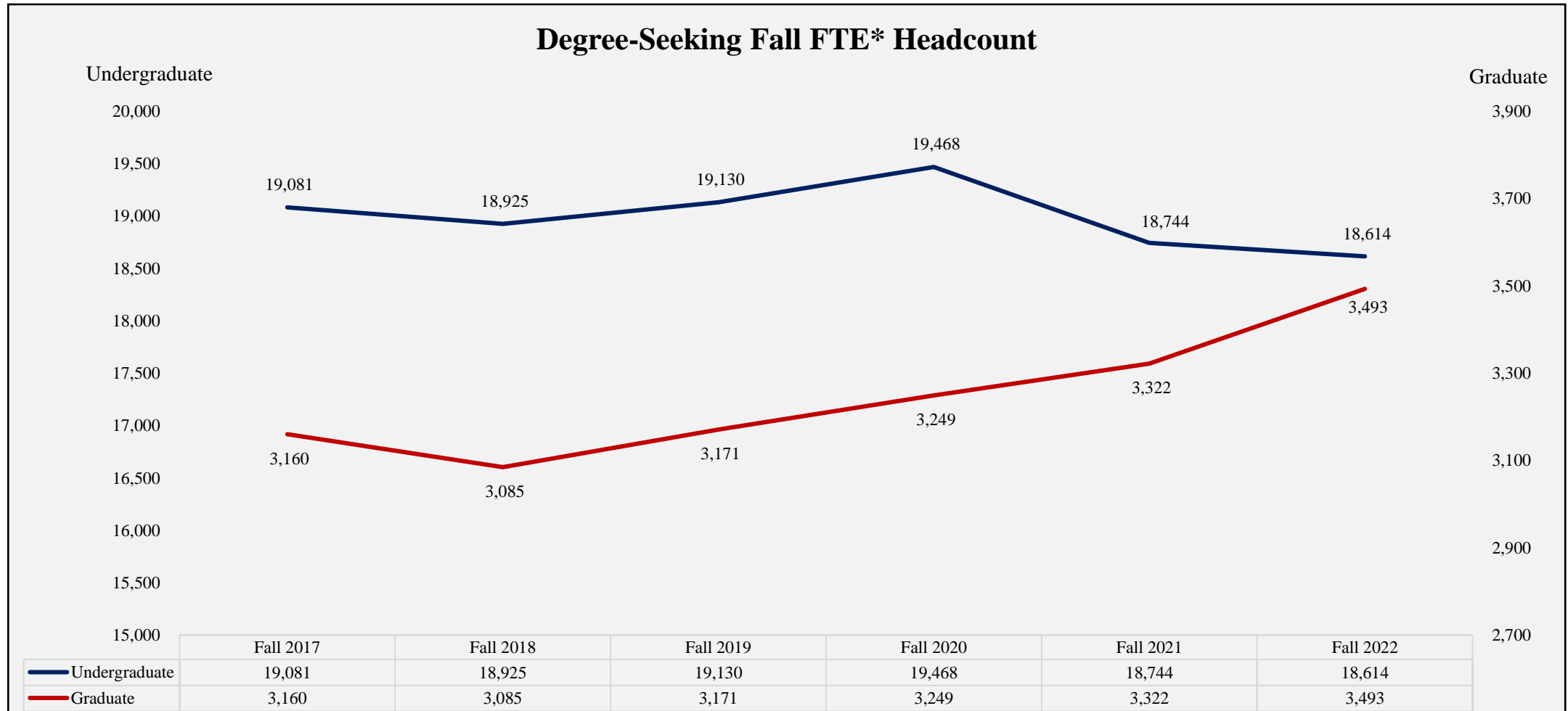
Residency / Student Level	Fall 2018	Fall 2019	Fall 2020	Fall 2021	Fall 2022
Out-of-State	3,557	3,860	3,836	4,017	4,764
Undergraduate	1,863	2,078	2,201	2,435	2,975
Graduate	1,525	1,563	1,509	1,443	1,612
Medical	36	65	73	74	85
Non-Degree	133	154	53	65	92
In-State	26,272	26,271	27,010	26,154	24,850
Undergraduate	21,375	21,346	22,178	21,249	20,084
Graduate	3,098	3,120	3,248	3,361	3,287
Non-Degree	1,590	1,613	1,401	1,359	1,305
Medical	209	192	183	185	174
Total	29,829	30,131	30,846	30,171	29,614

Out-of-State enrollment experienced a slight decline in Fall 2020. However, with the campus reopening in Fall 2021, the university has seen a 24.2% increase since this decline.

This growth can be attributed to a multitude of factors. Some of these factors include, our attractive academic programs, the location of our campuses, as well as the general population migration to Florida.



Full-Time Equivalent (Fall Semester)



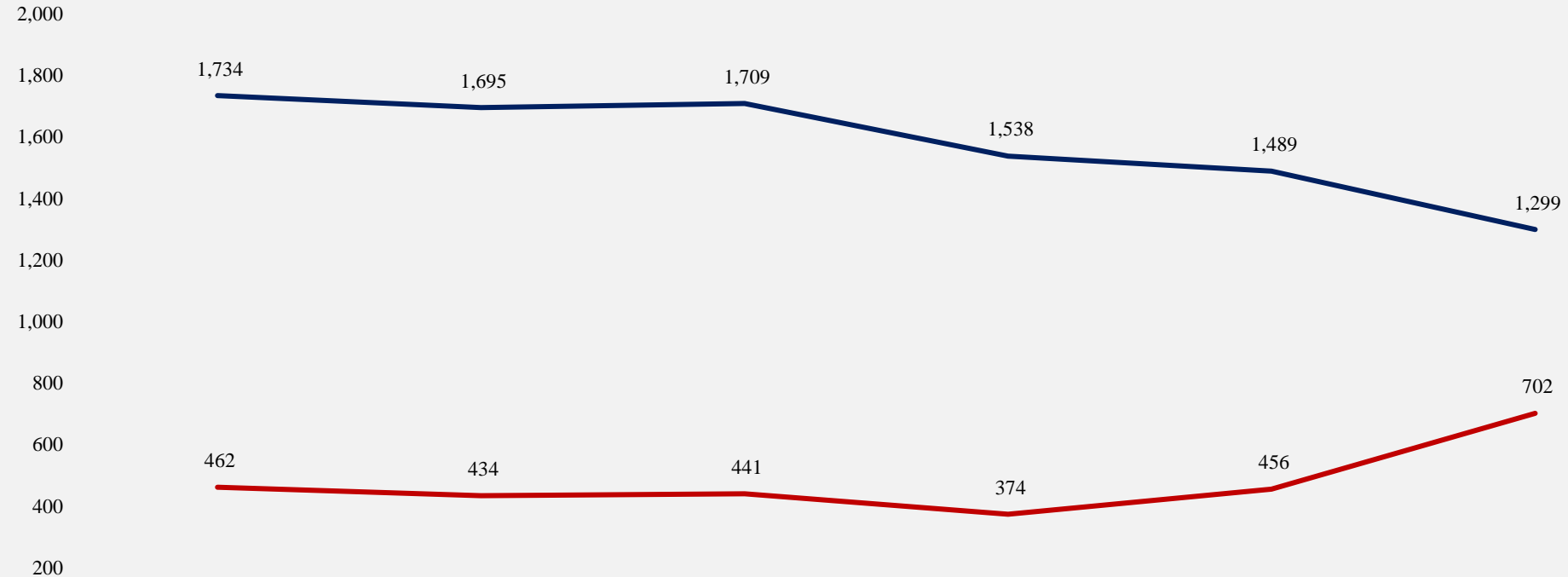
**FTE calculated by taking full-time headcount of degree-seeking Undergrad and Graduates. Part-time headcounts are then multiplied by .403543 for Undergraduate and .361702 for Graduate. Methodology taken from IPEDS Fall Enrollment. This differs slightly from the Moody's Liquidity Survey where a full-term course load (12 for Undergraduate and 9 for Graduate) is divided by part-time headcount.*

International FTE Enrollment



International Student Fall FTE* Headcount

International students are those students who are non-resident aliens or are not U.S. citizens



	Fall 2017	Fall 2018	Fall 2019	Fall 2020	Fall 2021	Fall 2022
Undergraduate	1,734	1,695	1,709	1,538	1,489	1,299
Graduate	462	434	441	374	456	702

**FTE calculated by taking full-time headcount of degree-seeking Undergrad and Graduates. Part-time headcounts are then multiplied by .403543 for Undergraduate and .361702 for Graduate. Methodology taken from IPEDS Fall Enrollment. This differs slightly from the Moody's Liquidity Survey where a full-term course load (12 for Undergraduate and 9 for Graduate) is divided by part-time headcount.*

Annual Student Credit Hours

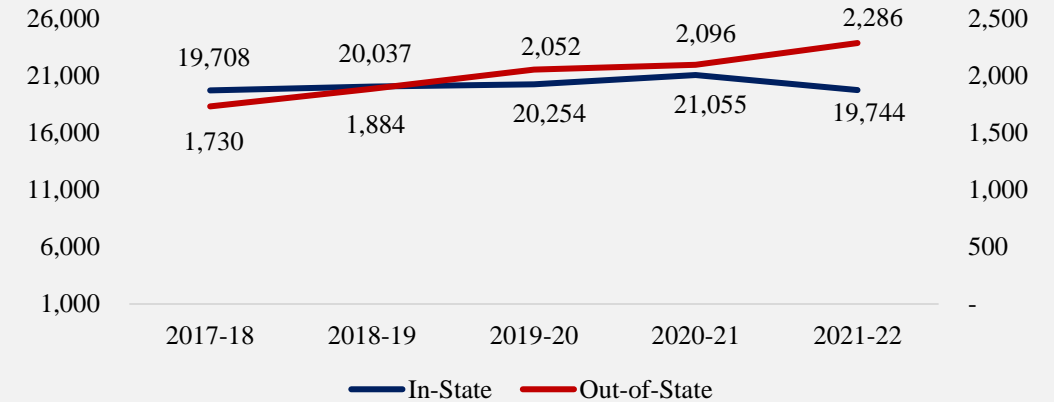


The total annual credit hours for undergraduate students has shown an increase of 2.8% over the past 5 years.

Annual credit hours for in-state undergraduate students have stayed flat over the past 5 years.

Meanwhile, out-of-state credit hours have displayed a **32.3%** increase.

Annual Undergraduate FTE



	Undergraduate Credit Hours					Five-Year Growth	
	2017-18	2018-19	2019-20	2020-21	2021-22	N	%
Out-of-State	51,904	56,527	61,572	62,887	68,690	16,786	32.3%
In-State	591,253	601,119	607,608	631,639	592,314	1,061	0.2%
Total	643,157	657,646	669,180	694,526	661,004	17,847	2.8%

The tuition for 1 out-of-state credit hour is equal to 4.4 in-state credit hours. Due to our university's boost in out-of-state credit hour mix, we have forecasted an increase in our tuition revenues this year.

FAU Fall Undergraduate Admissions



Student Type	Fall 2018	Fall 2019	Fall 2020	Fall 2021	Fall 2022
Freshman Applications	14,007	15,735	21,549	18,404	18,598
Freshman Admissions	6,446	8,442	12,765	13,596	14,646
Freshman Matriculants	2,022	2,283	2,595	2,437	3,157
Transfer Applications	4,969	4,846	4,737	4,252	3,805
Transfer Admissions	3,601	3,690	3,981	3,850	3,299
Transfer Matriculants	2,230	2,321	2,093	1,926	1,863
Undergraduate Applications	18,976	20,581	26,286	22,656	22,403
Undergraduate Admissions	10,047	12,132	16,746	17,446	17,945
Undergraduate Matriculants	4,252	4,604	4,688	4,363	5,020

Freshman applications have slightly increased after the 15% decrease we experienced. However, they are currently 18% above our Fall 2019 application level.

Fall 2022 freshman matriculant levels have rebounded after a slight decline in Fall 2021, increasing by roughly 30%.

Throughout all transfer student types, the university has seen a decline.

Because of this decline, the university has invested resources into recovering a student type that has been in decline nationwide, according to National Student Clearinghouse Research Center's Transfer & Progress Fall 2022 Report.

Upcoming FY23 First Time in College Undergraduate Admissions

(For Summer 2023 & Fall 2023 as of March 27, 2023)



Summer & Fall 2023 FTIC YOY Growth*				
Residency	Total Apps	Completed Apps	Admits	Deposits**
In-state	3.5%	1.0%	2.4%	2.1%
Out-of-State	22.3%	37.0%	41.2%	85.5%
Total	8.5%	7.8%	9.2%	12.7%

*Includes FTIC Pathway Programs

**Deposits are net of cancellations

Total applications continue to grow as almost 2K more (22% growth) out-of-state students apply compared to the same time last year.

A substantial increase of 472 Out-of-State FTIC applicants (85.5% growth) have already submitted deposits compared to the same time last year.

FAU's partnership with Study Group will continue to attract more international students at both the undergraduate & graduate level.

FAU is investing in attracting more in-state transfers despite a national decline in that demographic.

Additionally, FAU received extensive national recognition during their historic 2023 NCAA Men's Basketball tournament run, improving recruitment outlook for both in-state & out-of-state students.

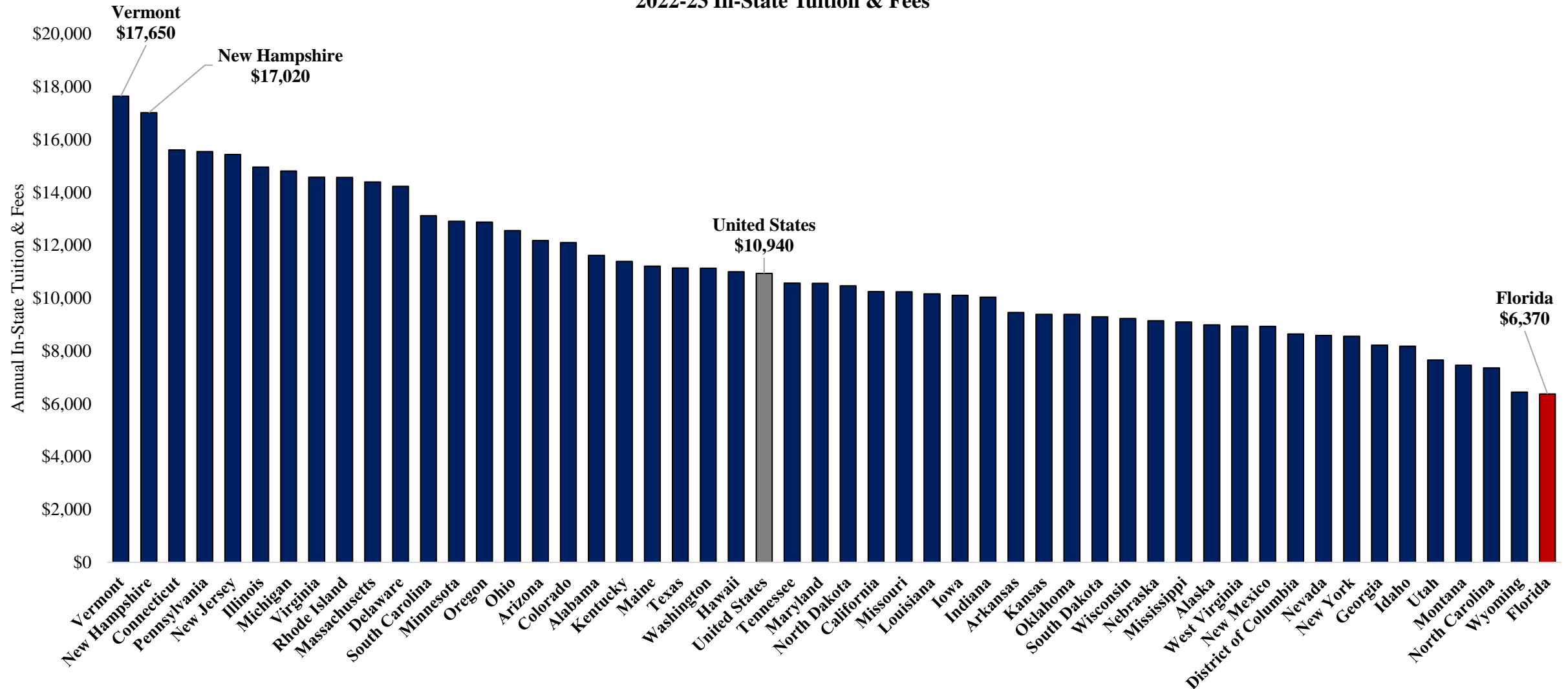
Registration for Summer & Fall 2023 classes opened on March 27.

It is currently still too early to project enrollment for Summer & Fall 2023.

In-State Tuition & Fees



2022-23 In-State Tuition & Fees



Capital Improvement Projects



FY23-24 Major Fixed Capital Projects

Project	PECO (Inc. General Revenue)	E&G CF	CITF	Private Funds	Unrestricted	Auxiliary	Bonds-Auxiliary (Inc. Interest)	Total Project Costs
Jupiter STEM/Life Sciences	\$35,027,247	-	-	\$3,515,000	-	\$5,000,000	-	\$43,542,247
A.D. Henderson Development School - K-8	\$31,500,000	\$2,760,000	-	\$2,000,000			-	\$36,260,000
A.D. Henderson Development School - Multipurpose STEM (Phase II)	\$20,825,240	-	-	\$1,300,000	-	-	-	\$22,125,240
Boca & Jupiter Housing*	-	-	-	-	-		\$71,735,494	\$71,735,494
Schmidt Family Complex*	-	-	-	\$29,867,124	\$44,390,782	-	-	\$74,257,906
Student Union Expansion & Renovation	-	-	\$26,896,399	-	\$1,700,000	-	-	\$28,596,399
Health & Wellness / Recreation Center Expansion	-	-	\$11,853,176	-	-	-	-	\$11,853,176
Wallach Institute for Holocaust & Jewish Studies	-	-	-	\$10,000,000	-	-	-	\$10,000,000
Deferred Maintenance / Capital Renewal Projects	\$17,847,700	-	-	-	-	-	-	\$17,847,700
Totals	\$105,200,187	\$2,760,000	\$38,749,575	\$46,682,124	\$46,090,782	\$5,000,000	\$71,735,494	\$316,218,162

*Projects that are essentially completed, but have not been formally closed due to minimal punch-out items that need to be addressed.

University Financials

Exploring & providing detail on FAU's financial statements, budget model, foundation, & expanding on some elements of overall financial health



FY2022 Statement of Revenues, Expenses & Changes in Net Position



	Audited June 30, 2020	Audited June 30, 2021	Audited June 30, 2022	
Operating Revenues:				
Student Tuition & Fees	240,721,245	243,215,138	246,630,388	Gross tuition and fees increased by \$3.4M, Net Tuition up 418.4K.
Less: Tuition Scholarship Allowances	(85,605,807)	(88,888,211)	(91,884,993)	
Net Student Tuition and Fees	155,115,438	154,326,927	154,745,395	Grants and contracts revenues increased by \$1.8M.
Federal Grants and Contracts	30,929,742	37,473,258	36,833,868	
State and Local Grants and Contracts	15,924,097	17,794,442	19,428,839	
Non-Governmental Grants and Contracts	14,223,129	11,853,156	12,648,798	
Sales & Services of Auxiliary Enterprises	76,465,212	59,688,793	75,625,705	Sales & Services of Auxiliary Enterprises have recovered from the COVID-19 influenced decline in FY21, increasing \$15.9M (~27%).
Royalties and Licensing Fees		-	-	
Gifts and Donations		-	-	
Interest on Loans Receivable	78,570	(178,317)	-	
Sales & Services of Educational Departments	623,497	472,395	685,463	
Other Operating Revenue	7,839,257	6,290,476	3,066,251	
Total Operating Revenue	301,198,942	287,721,131	303,034,319	Operating revenues totaled \$303M; \$15.3M increase from FY21.
Operating Expenses:				
Compensation and Employee Benefits (Net of OPEB/Pension/Comp Abs)	388,239,525	387,212,983	394,821,428	\$38.1M decrease in compensation and employee benefits due to investments tied to negative global market conditions.
OPEB/Pension/Comp Abs	37,994,383	28,841,198	(9,276,597)	
Services and Supplies	100,782,854	97,787,309	96,619,179	
Utilities and Communications	11,966,135	11,031,858	13,144,218	
Scholarships, Fellowships, and Waivers	63,104,347	74,376,901	91,349,418	Scholarship, fellowship, and waiver expense increased by \$16.9M.
Depreciation Expense	38,678,156	32,767,746	33,538,958	
Other Operating Expenses		-	-	
Total Operating Expenses	640,765,400	632,017,995	620,196,603	Operating expenses totaled \$620.2M; \$11.8M decrease from FY21.
Total Operating Income (Loss)	(339,566,458)	(344,296,865)	(317,162,284)	

FY2022 Statement of Revenues, Expenses & Changes in Net Position



	Audited June 30, 2020	Audited June 30, 2021	Audited June 30, 2022
Non-Operating Revenues (Expenses):			
State Appropriations	208,828,016	213,720,980	213,272,424
Federal and State Student Financial Aid	87,899,931	101,644,328	170,534,039
Investment Income	10,859,353	5,382,384	3,394,312
Net Realized and Unrealized Gain (Loss) on Investments	5,335,479	(12,288,326)	(15,229,808)
Other Non-Operating Revenues	33,492,462	24,171,796	17,936,495
Gain/Loss on Disposal of Capital Assets	(592,532)	(306,344)	(951,214)
Interest on Asset-Related Debt	(2,846,085)	(2,378,977)	(1,393,789)
Other Non-Operating Expenses	(175,033)	786,334	(659,812)
Total Non-Operating Revenues (Expenses)	342,801,591	330,732,175	386,902,647
Income (Loss) Before Contributions and Transfers	3,235,133	(13,564,690)	69,740,363
Contributions and Transfers			
Capital Appropriations	27,511,410	32,678,701	20,844,348
Capital Grants, Contracts and Donations	817,881	-	1,090,463
Other Revenues (Expenses)	(6,774,363)	-	-
Total Contributions and Transfers	21,554,928	32,678,701	21,934,811
Change in Assets	24,790,061	19,114,011	91,675,174
Net Assets - Beginning	676,923,875	707,713,932	726,827,944
Adjustment to Beginning Net Assets	6,000,000	-	-
Adjusted Beginning Net Assets	682,923,875	707,713,932	726,827,944
Total Net Assets - Ending	707,713,936	726,827,944	818,503,118

Non-Operating revenues totaled \$386.9M;
\$56.2M increase from FY21.

Florida Atlantic University ended FY22
with \$818.5M in Total Net Assets. This
change represents a 12.6% increase in
assets from FY21.

FY22 Statement of Net Position



	Audited June 30, 2020	Audited June 30, 2021	Audited June 30, 2022
Assets			
Current Assets:			
Cash and Cash Equivalents	20,358,178	17,187,906	18,181,991
Investments	270,080,291	317,047,734	355,637,857
Accounts Receivable, Net	33,389,369	34,376,060	40,192,744
Loans, Leases, and Notes Receivable, Net	2,843,471	1,358,986	821,482
Due from State	51,754,051	68,545,400	55,700,455
Due from Component Units/University	2,788,623	1,801,838	10,443,677
Inventories	-	-	-
Net Investment in Direct Financing Type Leases	-	-	-
Other Current Assets	1,648,630	2,195,411	2,956,846
Total Current Assets	382,862,613	442,513,335	483,935,052
Noncurrent Assets:			
Restricted Cash and Cash Equivalents	-	-	-
Restricted Investments	17,218,484	3,568,461	2,124,991
Net Investment in Direct Financing Type Leases	-	-	-
Accounts Receivable, Net	-	-	-
Loans, Leases, and Notes Receivable, Net	433,216	521,389	12,850,049
Depreciable Capital Assets, Net	665,056,444	639,595,793	630,079,865
Non-Depreciable Capital Assets	125,348,996	141,077,253	180,099,257
Right-to-Use Leases, Net	-	-	7,805,230
Other Noncurrent Assets	-	-	-
Total Noncurrent Assets	808,057,140	784,762,896	832,959,392
Total Assets	1,190,919,753	1,227,276,231	1,316,894,444
Deferred Outflows of Resources	106,778,381	112,912,126	85,928,925

\$12.3M increase in Loans, Leases & Notes Receivable, Net, line item due to a Governmental Accounting Standards Board implementation of “leases” into this line item.

Non-Depreciable Capital Assets increased by \$39M from FY21. Part of this increase is due to a \$16.5M capital improvement investment into the AD Henderson Lab School. This investment includes, new state of the art classrooms, teaching labs & support service facilities to house K-8 programs.

Total Assets equaled \$1.3B in FY22, creating a substantial \$89.6M increase from FY21.

FY22 Statement of Net Position



	Audited June 30, 2020	Audited June 30, 2021	Audited June 30, 2022
Liabilities			
Current Liabilities:			
Accounts Payable	11,722,969	7,079,343	11,332,464
Salary and wage payable	12,513,099	13,558,616	16,537,661
Deposits payable	3,013,258	3,939,423	4,422,626
Due to Component Units/University	1,214,387	1,719,916	1,398,634
Unearned Revenue	12,178,812	11,988,434	12,271,267
Long-Term Liabilities - Current Portion			
Capital Improvement Debt Payable	5,035,000	3,685,000	2,580,000
Capital Leases Payable	1,759,500	2,403,450	-
Unearned Lease revenue	273,384	273,389	-
Net Pension Liability	459,355	301,697	146,343
Compensated Absences	2,638,260	2,829,681	3,437,175
Other Postemployment Benefits Payable	3,237,310	2,939,653	3,118,859
Installment Purchases Payable	-	-	1,636,600
Right-To-Use Leases Payable	-	-	1,216,380
Total Current Liabilities	54,045,334	50,718,602	58,098,009

Capital Improvement Debt Payable & Capital Leases Payable took a collective decrease of \$4.3M from FY20-FY22, representing a 60.9% decrease in this combined liability class.

The elimination of liability in Capital Lease Payable is attributed to the redemption of the Traffic & Parking 2013A bond. Additionally, there was investments in plant assets in FY20-FY21 that did not continue to FY22.

FY22 Statement of Net Position



	Audited June 30, 2020	Audited June 30, 2021	Audited June 30, 2022
Liabilities			
Noncurrent Liabilities:			
Capital Improvement Debt payable	48,815,000	45,130,000	33,925,000
CIDP Net Unamortized Premium and Discount	3,670,938	3,409,757	2,326,043
Capital Leases Payable	25,950,850	23,547,400	-
Unearned Lease Revenue	7,669,380	7,404,296	-
Net Pension Liability	142,393,120	173,398,547	52,284,856
Compensated Absences	34,840,002	33,240,669	31,667,105
Other Postemployment Benefits Payable	224,081,982	189,282,948	195,401,997
Installment Purchases Payable	-	-	17,976,600
Right-To-Use Leases Payable	-	-	7,169,647
Other Non-Current liabilities	1,255,441	294,412	-
Total Noncurrent Liabilities	488,676,713	475,708,029	340,751,248
Total Liabilities	542,722,047	526,426,631	398,849,257
Deferred Inflows of Resources	47,262,151	86,933,782	185,470,994

Total Liabilities equaled \$398.8M in FY22, representing a \$126.7M decrease from FY21.

This decrease stems from multiple sources, a \$11.2M decrease in Capital Improvement Debt Payable, a \$23.5M decrease in Capital Leases Payable, a \$7.4M decrease in Unearned Lease Revenue, and a \$121.1M decrease in Net Pension Liability.

FY22 Statement of Net Position



	Audited June 30, 2020	Audited June 30, 2021	Audited June 30, 2022
Net Position			
Net Investment in Capital Assets	729,474,931	729,061,483	717,608,168
Restricted for Nonexpendable	-		
Endowment	-	-	-
Perpetual Trusts	-	-	-
Restricted for Expendable	-		
Debt Service	-		
Loans	4,819,313	3,940,089	3,884,490
Other	20,331,008	24,639,608	37,601,993
Unrestricted	(46,911,317)	(30,813,236)	59,408,467
Total Net Position	707,713,935	726,827,944	818,503,118

Total Net Position has increased from \$726.8M in FY21 to \$818.5M in FY22. Furthermore, FAU has \$59.4M in Unrestricted Funds going into FY23.

FY19-23 Operating Expense Budget



Five-Year Expenditure Budget Summary 2018-19 to 2022-23

Fund Type	2018-19	2019-20	2020-21	2021-22	2022-23	1 Year % Change
Education & General	332,224,849	342,644,135	348,677,239	349,708,540	362,182,088	3.6%
Student Financial Aid	201,483,899	203,848,798	206,996,075	208,987,849	209,261,534	0.1%
Auxiliary Enterprises	164,680,639	167,234,991	162,953,087	154,647,301	162,510,891	5.1%
Contracts and Grants	69,961,765	74,801,931	78,147,865	89,412,434	90,272,180	1.0%
Carryforward	52,750,303	58,828,519	73,507,293	103,799,456	114,467,509	10.3%
Athletics	31,130,227	29,454,117	31,661,981	29,370,169	31,077,368	5.8%
Student Government	10,626,773	10,044,510	11,505,031	11,351,910	11,683,377	2.9%
Concession	625,000	625,000	625,000	625,000	625,000	0.0%
Total	863,483,455	887,482,000	914,073,570	947,902,659	982,079,947	3.6%

Many areas of the University have continued into the new fiscal year with significant carryforward balances. This has been attributed to the 8% holdback set aside from E&G funds as well as a decrease in hiring and spending. The starting Carryforward balance of the University went from \$103.7M in FY22 to \$114.4M in FY23.

Moving from Fiscal Year 2022 to Fiscal Year 2023 the University's E&G Expenditure budget realized a \$34.2M increase translating to 3.6% of YoY growth.

This funding includes increased operational enhancement (\$5M), additional Max Plank funding (\$750,000), unallocated tuition authority (\$2.85M), and nursing education funding (\$4.185M).

FY19-23 E&G (State Funded) Revenue



Five-Year E&G Revenue Summary 2018-19 to 2022-23

	2018-19	2019-20	2020-21	2021-22	2022-23	1-Year % Change
University	319,874,184	329,684,917	332,962,606	333,815,817	343,439,365	2.9%
General Revenue	161,440,664	165,671,382	164,646,975	159,522,935	159,967,574	0.3%
Lottery	22,359,264	27,939,279	31,914,300	37,891,551	47,070,460	24.2%
Tuition & Fees	136,074,256	136,074,256	136,401,331	136,401,331	136,401,331	0.0%
Medical School	24,615,684	26,121,007	27,286,330	27,464,420	27,464,420	0%
General Revenue	14,967,437	16,472,760	16,568,949	16,747,039	16,747,039	0.0%
Tuition & Fees	9,648,247	9,648,247	10,717,381	10,717,381	10,717,381	0.0%
Total FAU E&G Revenue Budget	344,489,868	355,805,924	360,248,936	361,280,237	370,903,785	2.7%

Since 2018, the University has seen an increase in the E&G budget from a combination of FAU100, World Class Faculty, and Graduate Degrees of Excellence. The Medical School has also seen an increase in its tuition authority due to an increase in the out-of-state mix.

Liquidity



Type - University	FY22
Cash	21,040,656
Investments	369,353,020
University Total	390,393,676

Type - Foundation	FY22
Cash	2,923,551
Investments	329,325,760
Foundation Total	332,249,311

100% of investments are in Special Purpose Investment Accounts (SPIA).

SPIA funds are combined with State funds and invested in six fixed income components. These components include a Certificates of Deposit and Securities Lending Program as well as short-term liquidity, cash enhanced, conservative core and core strategies.

The University can access up to \$75M within 5 days or less per our SPIA agreement.

The University had 219 days cash on hand.

The FAU Foundation has \$68.7M of it's \$332.2M investment pool assigned to short-term investments.

Foundation Endowment



	FY20	FY21	FY22
Total Endowment (Market Value)	222,163,521	285,475,353	258,127,394
Endowment Draw (%)			
The % should be the actual draw in the given year divided by your spending policy denominator (e.g., the nominal spend over the trailing three year market average)	5.65%	5.65%	6.65%
Endowment Draw (\$)	9,923,170	8,917,154	10,736,346
What is your institution's formal spending policy from endowment funds?	3.90%	3.90%	3.90%
Alumni Participation Rate	3.30%	3.60%	3.20%
Do you hold your endowment at the university level, in one or more foundations, or a combination?	Foundation		
Endowment Held at University	N/A		
Endowment Held in Foundations	See Above		
Days Cash on Hand	397	278	164
Size & Length of Last Capital Campaign	1996-2002, \$220M		

Fundraising



Fiscal Year 2021

6,798 Donors

*3,137 Annual Fund Donors (<\$25k)
3.6% Alumni Participation Rate
419 Faculty/Staff Donors*

\$57.6M Raised*

**Above categories include \$26.8M Cash*

\$285.5M Endowment

Fiscal Year 2022

7,260 Donors

*7,113 Annual Fund Donors (<\$25k)
3.2% Alumni Participation Rate
398 Faculty/Staff Donors*

\$86.9M Raised*

**Above categories include \$44.3M Cash*

\$258.1M Endowment

Student Housing Overview

Providing an in-depth analysis on the financials & current state-of-affairs surrounding FAU's student housing program



Student Housing Overview



Resident Hall Overview			
Residence Halls	Year Built	Square Footage	Total Design Beds
BOG Facilities			
University Village Apartments	1995	151,833	434
Business and Professional Women's Scholarship House	1996	4,000	17
Indian River Towers	2001	203,481	607
Heritage Park Towers	2004	151,727	602
Glades Park Towers	2007	151,727	602
Total BOG Facilities		662,768	2,262
2019A Facilities			
Innovation Village North	2011	233,074	605
Innovation Village South	2011	259,200	599
2012 Facilities			
Parliament Hall	2012	189,796	612
2019B Facilities			
Atlantic Park Towers	2021	185,920	616
Residence Housing III	2021	58,060	165
Grand Total		1,588,818	4,859

Source: FAU Finance Corporation.
 (1) 4 Beds are non-revenue generating
 (2) 12 Beds are fee-based guest housing

On-Campus Housing Demand



Conditions

Current on-campus rental rates compare favorably with off-campus alternatives.

- ❖ On-campus rental rates include cable, internet, utilities, and provide term flexibility
- ❖ Average per semester comparison, assuming a 4-month semester
 - ❖ Off-campus studio ~ \$5K semester vs. FAU \$4.6K semester
 - ❖ Off-campus 4-bedroom ~ \$5.2K - \$7.4K semester vs FAU \$5.2K

Nearly 75% of current residents living on campus for Spring 2023 requested to return for Fall 2023 – Spring 2024 academic year. Nearly 1.2K of these students have been placed on a housing waitlist as of March 2023.

Increased campus amenities, success of athletics, and access to new academic support make being on campus more desirable than commuting.

Management

Limited on-campus housing for a total student enrollment exceeding 30K.

In 2019, the university made the decision to grow the enrollment by increasing admission to our Summer Pathway Programs for the 2020-2021 academic year. This led to an increase of our first-year enrollment from 3.3K in Fall 2019 to 4.4K in Fall 2022.

In Fall 2021, FAU opened the Atlantic Park Towers (616 beds) on the Boca Raton Campus and Residence Hall III (165 beds) on the Jupiter Campus.

To support the substantial increase in FTIC students, more than 200 students were initially placed in hotels off-campus for the Fall 2022 semester.

Housing System Fall 2023 Semester



2023 - 2024 for Boca Raton Campus	
Category	Beds
First- Year Students in Housing	2600
Continuing Students in Housing*	2049
Transfers in Housing	117
Projected Total	4766
Designed beds*	4766
Projected Occupancy	100%

2023 - 2024 for Jupiter Campus	
Category	Beds
First- Year Students in Housing	80
Continuing Students in Housing*	75
Transfers in Housing	10
Projected Total	165
Designed beds*	165
Projected Occupancy	100%

Building RH3 Only

An occupancy management plan has been developed to ensure FAU can accommodate all incoming first year students. In order to do so, we had to limit the number of housing spaces available for continuing students and current residents who live on campus.

FAU converted a unit type from a single unit to a double unit to increase our capacity by 72 students on the Boca Raton Campus.

As of March 17, 2023, there are 5,034 applications submitted for Fall 2023 - Spring 2024 housing on the Boca Raton Campus.

As of March 17, 2023, there are 324 applications submitted for Fall 2023 – Spring 2024 housing on the Jupiter Campus.

Student Housing Overview



Resident Hall Occupancy By Fiscal Year						
Residence Halls	Total Design Beds	FY2018	FY2019	FY2020	FY2021	FY2022
BOG Facilities						
Indian River Towers	607	98%	100%	97%	79%	98%
Heritage Park Towers	602	99%	100%	99%	72%	99%
Glades Park Towers	602	98%	99%	98%	74%	98%
University Village Apartments	434	106%	108%	119%	81%	98%
Business and Professional Women's Scholarship House	17	100%	100%	94%	91%	100%
Other Housing Facilities						
Innovation Village North	605	99%	100%	98%	76%	99%
Innovation Village South	599	97%	99%	98%	67%	98%
Parliament Hall	612	98%	98%	99%	88%	99%
Atlantic Park Towers	616	-	-	-	-	98%
Jupiter Residence Hall 3	165	-	-	-	-	91%
Algonquin	94	129%	183%	-	-	-

- (1) Decrease in capacity is due to demolition of Algonquin Hall.
- (2) Algonquin Hall was able to support excess occupancy due to the doubling of beds without adjusting the design occupancy
- (3) Excludes 109 Beds reserved due to COVID-19. Occupancy with these beds would be 78%
- (4) Increase due to the new addition of Atlantic Park Towers on Boca Raton campus and Residence Hall 3 on Jupiter campus.
- (5) Excludes 136 Beds reserved for COVID-19. Occupancy with these beds would be 99%

Statement of Revenues, Expenses & Changes in Net Position - FAUFC



	Fiscal Year Ended June 30				
	FY2018	FY2019	FY2020	FY2021	FY2022
Operating Revenue					
Housing Revenue	32,013,943	33,011,388	29,903,811	24,237,858	39,301,422
Operating Expenses	(18,839,093)	(16,415,315)	(16,159,120)	(11,867,031)	(14,054,429)
Depreciation Expense	(5,701,624)	(6,116,463)	(6,431,668)	(6,448,084)	(8,734,414)
Operating Income, Net	7,473,226	10,479,610	7,313,023	5,922,743	16,512,579
Non-operating Revenues (Expenses):					
Athletic Revenues Pledged for Debt Service	2,948,025	3,100,821	3,654,682	1,962,534	1,770,597
IRS Interest Credit	2,762,777	1,297,706	-	-	-
Interest Income	771,199	809,289	2,081,474	1,196,540	293,996
Unrealized Gains (Losses)	(207,930)	910,722	2,378,947	(3,467,728)	(1,252,914)
Capital Contributions	(37,026)	(405,196)	(1,227,951)	(50,000)	(287,569)
Other Non-Operating Expenses	-	(2,072,512)	(4,542,481)	(350,000)	(330,745)
Interest Expenses	(11,191,053)	(8,934,734)	(7,135,136)	(6,904,409)	(9,315,779)
Non-Operating Expenses, Net	(4,954,008)	(5,293,905)	(4,790,465)	(7,613,063)	(9,122,414)
Changes in Net Position	2,519,218	5,185,705	2,522,558	(1,690,320)	7,390,165
Net Position (Deficit)					
Beginning of Year	(21,185,151)	(18,665,933)	(13,480,228)	(10,957,670)	(12,647,990)
End of Year	(18,665,933)	(13,480,228)	(10,957,670)	(12,647,990)	(5,257,825)

Housing Revenues are up in FY22 due to increased occupancy across all facilities as well as the addition of two new housing facilities, Atlantic Park Towers & Jupiter Residence Hall III.

Operating & Depreciation Expenses are back up in FY22 due to the addition of Atlantic Park Towers & Jupiter Residence Hall III.

Interest Expenses have increased in FY22, since the parking garage debt 2013A was paid off. Due to this decrease in University liability, additional payments were allocated towards FAUFC liabilities.

These significant YoY differences amount to a \$9.1M positive Change in Net Position from FY21.

FAUFC Historical Debt Service Coverage



	Fiscal Year Ended June 30				
	FY2018	FY2019	FY2020	FY2021	FY2022
BOG					
Housing Fees, Interest & Other Operating Revenues	18,071,692	19,698,323	14,322,413	13,404,224	17,065,163
Less: Current Operating Expenses *	7,675,898	8,232,799	7,287,295	6,535,435	7,178,508
Net Operating Income	10,395,794	11,465,524	7,035,118	6,868,789	9,886,655
Less: Debt Service on DBF Bonds	5,386,950	5,379,550	5,392,300	5,386,800	4,313,550
Surplus of Existing DBF Facilities - Tier 1	5,008,844	6,085,974	1,642,818	1,481,989	5,573,105
Innovation Village					
Innovation Village Pledged Revenue	14,305,669	13,227,140	12,834,631	11,189,713	14,578,116
Less: Current Expenses	3,928,717	3,530,030	3,487,149	2,836,934	3,225,477
Net Operating Income	10,376,952	9,697,110	9,347,482	8,352,779	11,352,639
Parliament Hall					
Parliament Hall Pledged Revenue	5,308,639	5,177,175	5,186,943	4,560,107	5,004,288
Less: Current Expenses	2,009,419	1,526,033	1,321,795	1,182,524	1,249,287
Net Operating Revenue	3,299,220	3,651,142	3,865,148	3,377,583	3,755,001
Gross Revenues 2019B Facilities (New FY22)					
Housing Fees and Other Operating Revenues	-	-	-	-	6,988,384
Less: Current Expenses	-	-	-	-	1,148,162
Net Operating Income	-	-	-	-	5,840,222
Revenues Available for Debt Service - Tier 2	18,685,016	19,434,226	14,855,448	13,212,351	26,520,967
Annual Debt Service Requirement	11,339,679	9,406,008	10,346,889	10,339,880	13,372,244
Debt Service Coverage Ratio	1.65	2.07	1.44	1.28	1.98
Net Cash Flow	7,345,337	10,028,218	4,508,559	2,872,471	13,148,723

Debt service appears in period when it is accrued rather than when it is paid.

Current expenses shown exclude depreciation. Debt service coverage shown based on the 2012 Trust Indenture flow of funds, the Series 2019A Bonds refunded and collapsed the 2010 Trust Indenture on January 8, 2019.

FAUFC includes R&R funding, overhead and other non-operating expenses in the BOG housing expenses as part of calculating surplus revenue available for FAUFC bonds.

* Net of Administrative Expense and Reserve Funding

FAUFC Projected Coverages



	FY24 Projected	FY25 Projected	FY26 Projected	FY27 Projected	FY28 Projected
BOG					
Housing Fees, Interest & Other Operating Revenues	17,762,746	17,762,746	17,762,746	17,762,746	17,762,746
Less: Current Operating Expenses *	10,374,357	10,678,025	12,251,685	12,591,333	12,772,454
Net Operating Income	7,388,389	7,084,721	5,511,061	5,171,413	4,990,292
Less: Debt Service on DBF Bonds	4,321,550	4,320,550	4,317,800	4,318,050	4,315,800
Surplus of Existing DBF Facilities - Tier 1	3,066,839	2,764,171	1,193,261	853,363	674,492
Innovation Village					
Innovation Village Pledged Revenue	14,404,496	14,404,496	14,404,496	14,404,496	14,404,496
Less: Current Expenses	3,935,175	4,176,609	4,307,654	4,392,930	4,448,115
Net Operating Income	10,469,321	10,227,887	10,096,842	10,011,566	9,956,381
Parliament Hall					
Parliament Hall Pledged Revenue	5,092,860	5,092,860	5,092,860	5,092,860	5,092,860
Less: Current Expenses	1,695,154	2,202,855	2,127,424	2,184,381	2,241,988
Net Operating Revenue	3,397,706	2,890,005	2,965,436	2,908,479	2,850,872
Gross Revenues 2019B Facilities					
Housing Fees, Interest & Other Operating Revenues	6,850,370	6,850,370	6,850,370	6,889,022	6,850,370
Less: Current Expenses	2,434,061	2,561,917	2,669,108	2,760,683	2,797,141
Net Operating Income	4,416,309	4,288,453	4,181,262	4,128,339	4,053,229
Revenues Available for Debt Service - Tier 2	21,350,174	22,144,271	20,617,030	20,110,296	19,741,101
Annual Debt Service Requirement	14,079,375	14,678,632	14,354,075	14,349,325	14,349,763
Debt Service Coverage Ratio	1.52	1.51	1.44	1.40	1.38
Net Cash Flow	7,270,799	7,465,639	6,262,955	5,760,971	5,391,339

* Net of Administrative Expense and Reserve Funding

Preliminary, subject to change; debt service appears in period when it is accrued rather than when it is paid. Current expenses shown exclude depreciation.

FAUFC includes R&R funding, overhead and other non-operating expenses in the BOG housing expenses as part of calculating surplus revenue available for FAUFC bonds.

BOG Bonds Debt Service Coverage



	Fiscal Year Ended June 30					Projection
	FY2018	FY2019	FY2020	FY2021	FY2022	FY23
BOG						
Gross Revenues						
Housing Fees & Other Operating Revenues	18,017,462	19,648,124	14,307,577	13,397,462	17,061,648	18,965,220
Investment Revenue	54,230	50,199	14,836	6,762	3,515	-
Total Revenues	18,071,692	19,698,323	14,322,413	13,404,224	17,065,163	18,965,220
Less: Current Operating Expenses	7,675,898	8,232,799	7,287,295	6,535,435	7,178,508	10,430,126
Pledged Revenues	10,395,794	11,465,524	7,035,118	6,868,789	9,886,655	8,535,094
Less: Annual Debt Service on Parity Bonds	5,386,950	5,379,550	5,392,300	5,386,800	4,313,550	4,310,550
Pledged Revenues After Debt Service & Available of Other Expenditures	5,008,844	6,085,974	1,642,818	1,481,989	5,573,105	4,224,544
Maximum Annual Debt Service on the Parity Bonds	5,392,300	5,392,300	5,392,300	5,386,800	4,322,550	4,322,550
Debt Service Coverage:						
Annual Debt Service	1.93	2.13	1.31	1.28	2.29	1.97
Maximum Annual Debt Service	1.93	2.13	1.31	1.28	2.29	1.97

During FY20 and FY21, our ability to cover debt service payments decreased significantly, dropping from 2.13 to an average of approximately 1.30. This decline was primarily attributed to the sudden and significant reduction in revenues caused by the COVID-19 pandemic.

Beginning in FY22, our occupancy rates and revenues have returned to normal levels, and our ability to cover debt service payments has rebounded to an even more secure position than before.